

Software Sales Professional

Company: Essent Corp

Job Title: Sales Professional/Account Manager

Location: Fully Remote

Job Description:

Essent is the leading technology provider for enterprise solutions. The Sales Professional will work with industry Distributors and Suppliers to consultatively understand their business needs. A thorough consultant will learn the sales, operations, fulfillment, accounting and ecommerce processes of a company and be able to apply the appropriate solutions.

Qualifications:

- Track record of B2B Sales Experience
- Knowledge of the Promotional Product Industry and its business processes
- Comfort with technology
- Self-motivated to work from home
- Patient, detail oriented

To apply send resumes and cover letter to **bsheaffer@essent.com**