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| 520 N. Orlando Ave #46Winter Park, FL 32789 | 689-229-6078Email: mbommelje@hotmail.com |

MARK A. BOMMELJE

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| Skills Summary | Passionate Sales Professional with over 8 years’ experience in the Promotional Products Industry as a Manufacturers Rep. Seeking a position as a Manufacturers Rep or Multi-Line Rep in Florida/Southeast. I have exceptional experience in managing a Large Region for success and growth. Strong communication and listening skills from experience in Regional Sales, Account Management and Marketing. Strong Organization skills with experience utilizing Microsoft Office/Salesforce/PipeLine and mPower. |
| Work Experience | 2017-2022 Independent Sales Entrepreneur Orlando, FLBrand Representative/Apparel Sales/Private Chef and Caterer* Independent Brand Representative for National CBD Manufacturer, covering Florida and Georgia focusing on sales and market share with Wholesalers and Retailers.
* Private Chef and Caterer for the Central Florida Business and Local patrons. Signature recipes include dishes from SE Asia and SE United States.
* At the same time, I have been actively looking for the right position with a growing and stable company as an Outside Sales Professional/Representative.
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|  | 2008-2016 Swisher International, Inc. Jacksonville, FLRegion Sales Manager* Region Sales Manager for the largest cigar manufacturer in the country. Responsible for the North Florida/South Georgia/Puerto Rico retail and wholesale accounts.
* Manage, train, set goals and lead 5 Territory Managers to optimize sales, distribution and market share.
* Achieved prestigious 110% Club every year for exceptional sales and growth.
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|  | 2004-2008 Vantage Apparel Avenel, NJRegional Sales Manager* Apparel Manufacturer Representative in the Advertising Specialty Industry selling to Distributors in the Florida and Puerto Rico markets.
* Managed accounts totaling over 1 Million Dollars in yearly sales.
* Exceptional client growth and knowledge with a 51% increase in sales growth.
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|  | 2000-2004 The Magnet Group Washington, MORegional Sales Representative* Manufacturer Representative in the Adverting Specialty Industry selling 4 Lines and 8 Brands to Distributors in the Southeast and South Central Regions.
* Managed accounts totaling over 4 Million Dollars in yearly sales.
* Average increase in sales per year of 40% for 2001 through 2004.
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| Education | 1998 Rollins College Winter Park, FL* B.A., International Business & Politics.
* Coursework included Business Management, Sales, Negotiation, Organizational Communication, Business Ethics and Listening.
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