

SpecWorks. Inc

We are seeking an ambitious, energetic individual to join our team, in the ever changing, fun world of Promotional Products! SpecWorks, Inc's. All SpecWorks' associates are responsible for providing top quality service! You will have the opportunity to work on creative projects for major brands and will learn the true creative side of promo!

Requires strong customer service skills. Exposure to sales/customer service environment needed. Must have strong verbal and written communication skills. Requires the ability to work well independently as part of a team dedicated to providing the highest level of customer service. Must have strong computer skills.

Position Title: Fashion Merchandiser

Job Description Summary:

SpecWorks is seeking a creative, idea oriented, motivated individual who can be an intricate part of our team. The Fashion Merchandiser will be responsible for predicting the latest trends in the industry while understanding the needs of our clientele with our boutique hands on approach. They will purchase merchandise and hard goods working directly with Account Managers and Customer Store Managers to ensure our clients receive the most current and in-style options to best suit their individual needs.

Responsibilities include but are not limited to:

- Working closely with Account Managers and Customer Store Managers to select appropriate promotional products and/or marketing items.
- Working with multiple suppliers to source top of the line products and negotiate pricing to keep within budgets and ensure consistent stock flow.
- Creating ideas, campaigns, products and suggestions to present to clients and/or prospects.
- Enhancing income projection through efficient advertising campaigns.
- Analyzing changing market trends, supervising sales, overseeing production costs and developing income projections for SpecWorks.
- Transferring products from designer and manufacturer to clients hands.
- Creating and maintaining strong relationships with suppliers by following up on a regular basis
- Remaining current on industry trends, products and education
- Managing and correct any problems with projects and orders in a timely and professional manner
- Perform other duties as assigned such as attending trade shows or educational seminars.

Compensation is commensurate with experience. We are excited to train the right candidates. Please send resume, references, and salary requirements to HR@SPECWORKS.COM