

Brew City Brand / Good Land Supply Co. is a Milwaukee-based, founder-owned business that designs, manufactures, and distributes customized apparel for the resort and specialty retail markets. We also work with some of the most prominent companies in Milwaukee, upper-midwest, and nationally. Started in 1986, we are proud of our humble beginnings and non-corporate style. We work hard to be the best and we seek only committed individuals that will help move our company forward and embrace our values and culture. We are seeking committed, personable and energetic individuals that like to have fun and work hard for our customers.

OVERVIEW:

We are seeking an Account Manager with **at least 2 years of experience within the promotional products and apparel industry**. As Account Manager, you will consult with our customers, identify their needs, research the best product options related to apparel and related promotional items, and present this to the customers. You'll be working directly with our customers, multiple salespeople, and vendors. This position produces quotes, researches product availability, and confirms product lead time on all orders to ensure all orders meet the customer's needs. Active and professional communication is required via phone, e-mail, and face to face. Each step taken throughout the course of an order must be noted within our order processing system. **This job can be 100% remote - we're looking for the best candidates no matter where you reside!**

ESSENTIAL JOB FUNCTIONS:

- Create product presentations for marketing items based on customer requests
- Research apparel and other marketing options for customers
- Produce quotations based on company pricing formulas
- Write purchase orders using company software
- Communicate directly with customers in person, via phone and email
- Run reports daily for salespeople and other departments
- Check with vendors on all active orders
- Update customers and salespeople on active orders

EDUCATION AND EXPERIENCE:

- Associate Degree in a related discipline or equivalent experience
- Good decision-making skills and willingness to take calculated risks
- Works well with minimal supervision
- Can-do, get it done attitude with a self-reliant, resourceful nature
- Personable, friendly, energetic, humble, optimistic, and have a good sense of humor
- Ability to creatively solve problems
- Ability to work successfully with a variety of people and personalities
- Willing to learn and operate via best practices
- Good organizational and time management skills and the ability to work in a fast-paced environment
- Proficiency with office applications including MS Office, spreadsheets, word processing, and presentation software
- **At least 2 years experience within the promotional products and apparel industry**
- Job Type: Full-time