

Sales Account Representative

Vanguard Creative - Digital - Promo
Philadelphia, PA 19103

Job Details

Salary

Up to \$30 an hour

Job Type

Full Time

Qualifications

- Associate (Preferred)
- B2B sales: 5 years (Preferred)
- CRM: 1 year (Preferred)

Full Job Description

Sales Account Representative

Vanguard is an award-winning, integrated marketing communications agency that provides strategic solutions for our clients. We are innovative problem solvers, strategic creatives and execution experts who make a real difference in the work we do.

You will be responsible for developing new client business, servicing existing clients, and transitioning existing personal clients to Vanguard under the direction of the Regional Director of Sales.

Minimum Requirements

- A minimum of 5 years' experience in consultative sales in the graphic communications, promotional products, or related industry
- Knowledge of social and mobile marketing
- Ability to excel in a fast-paced, competitive sales environment
- BA/BS preferred.
- Excellent written and verbal communications skills
- Able to work independently, with proven self-motivated and customer service-oriented skills.
- Hands on experience utilizing a CRM software solution is a plus

- Intermediate knowledge of Microsoft Office Suite, including Excel and PowerPoint
- Strong organizational skills
- Ability to calculate product estimates
- Strong skills in the Microsoft Office suite, specifically Outlook, Word and Excel

Please email resume and brief cover letter that includes your **wage range requirements** to: jobs@hellovanguard.com

About Vanguard Direct

We are based in midtown New York City with offices in NJ, CT and Philadelphia PA. For more information about our company and its brands, visit hellovanguard.com.

Vanguard Direct is an Equal Opportunity and Affirmative Action Employer. All qualified applicants, including minorities, women, veterans, and people with disabilities are encouraged to apply.

We are not currently able to sponsor visas. Must have unrestricted work authorization to work in the United States

To all recruitment agencies/staffing firms: Vanguard Direct does not accept candidate resumes. Please do not solicit or forward resumes to our employees. Vanguard Direct is not responsible for any fees related to unsolicited resumes.

Job Type: Full Time

Pay: Up to \$30.00 per hour

Benefits:

- 401(k)
- 401(k) matching
- Dental insurance
- Health insurance
- Life insurance
- Paid time off
- Parental leave
- Vision insurance

Schedule:

- 8 hour shift
- Monday to Friday

Supplemental Pay:

- Commission Pay

Education:

- Associate (Preferred)

Experience:

- B2B sales: 5 years (Preferred)
- CRM: 1 year (Preferred)