

**Who We Are:**

We are one of the country's largest suppliers of promotional products and decorated apparel in the country based in Scranton, PA. With unique capabilities and a solid reputation for outstanding service, KWW customer retention, referrals and sales continue to grow.

**Our Culture:**

We are a company who differentiates ourselves from the competition because of our Culture of Excellence in every aspect of what we do - high quality people, work, and processes, innovation and teamwork. We are committed to building a workplace where everyone is given the support and resources to build and advance their careers.

**Are You...**

A High-Producing Sales Professional with the ability to develop client relationships over the phone? Are you capable of writing compelling emails that will captivate a prospect? Do you have a great personality, creative energy to generate new and service your base clients, think on your feet, learn quickly and love a challenge? Then Kevins Worldwide® is the place for you!

**What You'll Do:**

- Prospect new business and grow existing business via the phone and email
- Follow up on abundant leads provided as well as identifying and pursuing new leads
- Maximize customer outreach and display high sales productivity to hit goals and attain quotas
- Qualify customer requirements and expectations, recommending specific products and managing resulting orders through the sales/production/delivery channel
- Build and maintain strong business relationships by providing exceptional follow-up and generating repeat business

**Required For Success:**

- Ability to use MS Office/CRM software and phone system
- Associates Degree or equivalent sales experience
- Quick learner with demonstrated sales ability
- Previous Business to Business Sales and Customer Service experience
- Excellent interpersonal, communication and people skills
- Detail oriented, organized and a good listener
- Results driven with a high degree of accountability
- Self-starter with the ability to prioritize tasks and manage time effectively

**What You Will Earn/Benefits:**

Competitive Base Rate commensurate with skills and experience plus Bonus, Medical/Dental/Vision/Short- and Long-Term Disability, Retirement Plan/Profit Sharing, Paid Personal and Vacation Time, Paid Holidays.

Wouldn't you like to experience the difference of a financially stable, growing company that is increasing its workforce instead of reducing it? Submit your resume NOW!