



Independent Sales Representatives / Manufacturers Reps

Flags Unlimited Corporation is expanding our offerings and looking for Independent Sales Representatives across North America to join our sales team.

Description

As a Flags Unlimited Corporation representative, you will help to promote and provide solutions for flags, banners and custom marketing/advertising displays.

We are looking for an organized and creative self-starter with a solid understanding of promotional marketing and advertising trends and customer needs, someone that wants to sell solutions. Our ideal candidate must have solid outside sales experience, the ability to overcome adversity and a record of high achievement.

As a *Flags Unlimited Corporation* Account Representative, you will:

- Build and maintain client relationships through prospecting and on-going sales/solution calls
- Sell a variety of promotional display products
- Help clients use the most effective marketing and advertising tools for their business including printed fabric/textile options, vinyl options and a variety of hardware offering both stock and custom solutions
- Be part of a National team of experienced sales professionals

Requirements:

- Very strong sales and NEW business development skills including prospecting, cold calls, and closing
- Above-average initiative, creativity, as well as negotiation & listening skills
- Motivated, confident, independent, mature self-starter with leadership experience with strong organization and time management skills
- Customer service oriented with a professional appearance
- Understanding of printed fabric and vinyl display products for marketing/advertising awareness
- Strong skill set in computer software (Microsoft Office) and CRM software
- Deadline and detail-oriented

Benefits:

- True Commissionable Earnings with no cap
- Possible negotiations of salary during training/onboarding process

This is a long-term career opportunity with lucrative earnings potential that enables one to build their future in the marketing and advertising display and promotional products area of expertise. It is a Monday-Friday job that requires intense focus during the day on new business development and may require community networking and or customer entertainment.

Related Job Titles: Outside Sales, Account Manager, Field Sales Representative, Outside Sales Representative, Account Executive, Sales Consultant, Media Sales Consultant, Marketing Sales, Sales Representative



Job Type: Full-time

About Us

- We're an established, 55-year-old company, and a respected pioneering industry leader
- Professional, business casual, fun work environment

This position is a remotely based opportunity. The main office is based out Barrie, Ontario, Canada, however, that is a landing place for you.

Job Types: Full-time, Commission

Location:

- All USA States

Commission Only:

- Yes

Typical deal size:

- \$1-50k

Sales environment(s):

- Trade shows
- Door to door
- Office or call center
- Cold Calling

Onboarding time:

- 1-3 months

Please send all resumes and cover letters with expressed interest to gselk@flagsunlimited.com or contact us at 1-800-565-4100.