

PROMOTIONAL PRODUCTS BUSINESS DEVELOPMENT

About the Company:

Startup of the Year" -SF Magazine

Most Innovative Company Award-Fast Company

Bloomberg Business Week-Social Entrepreneur of the Year

Since opening our doors in 2008, Social Imprints has been the go-to provider in the Promotional Products industry for many of the nation's top brands including Dropbox, Oracle, Pinterest & Facebook. That's because we are not only passionate about our swag, we are passionate about our community too.

At Social Imprints, we provide second chances for those who truly need one. 80% of our staff consists of at-risk individuals including: those formerly incarcerated, recovering addicts, individuals on/off public assistance, and the under-educated/employed. As we grow, our mission is to continue offering second chances to those in need, as well as onboarding experienced top talent to ensure the growth of the company and our mission.

If you need a second chance or want to work for a company that makes a real imprint on their community, Social Imprints is the place for you!

Social Imprints is growing fast and we are looking for **Business Development Associates to help grow our customer base**. The ideal candidate should have promotional products exposure and enjoy working with high tech companies.

What you will do:

- Respond to all incoming leads from our website, calls, referrals and special events.
- Manage and grow assigned business accounts; create business plan for current accounts.
- Use referrals for event planners, corporate responsibility agents and office managers to drum up new business
- Attend conferences, tradeshow and SI sponsored events (Post Covid) and follow up with potential leads.

What we offer:

- Competitive compensation package that includes a competitive base salary plus commissions & bonuses. Estimated annual income: \$70 - \$100k+
- Energetic, positive, data driven work environment with a team culture that prizes excellence and commitment to company mission.
- Benefit package: health, dental, employee assistance program, life insurance, 401(k). We also fund qualified employee support services, including counseling and self-improvement opportunities.
- Employee Participant Incentive Plan: We recognize employees who work hard and become an intricate part of our business by sharing our company's success with them. After 9 months, an employee is eligible to receive profit sharing and incentive units in the company. In addition, all business matters, including salaries and financial documents, are conducted transparently. We demonstrate democratic work values and self-directed teams with are at the core of our business

Interested? - Please send a resume and unique cover to jeff@socialimprints.com

Social Imprints is an equal opportunity employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity or national origin. **Qualified applicants who are ex-offenders, recovering addicts, long term unemployed, veterans, under-represented minorities' and underemployed (Based on education and experience) are strongly encouraged to apply.**

Job Type: Full-time