

ECHO EFFECT IS CURRENTLY SEEKING AN ENTREPRENEURIAL AND SELF-MOTIVATED SALES PROFESSIONAL WITH FIVE YEARS OF PROVEN SUCCESS IN SELLING PROMOTIONAL PRODUCTS, INCENTIVES, AND PREMIUM AND BRANDED APPAREL. THE IDEAL CANDIDATE WOULD HAVE ASI PROMOTIONAL EXPERIENCE AS WELL AS EXPERIENCE IN SOURCING OF PROMOTIONAL PRODUCTS AND/OR PRINTING EXPERIENCE. EXPERIENCE IN ADVERTISING AND/OR MARKETING, WITH KNOWLEDGE OF HOW TO SUCCESSFULLY IDENTIFY AND QUALIFY NEW BUSINESS OPPORTUNITIES WOULD ALSO BE BENEFICIAL IN THIS DYNAMIC ROLE. ECHO EFFECT'S PROMOTIONAL PRODUCTS & OUTSIDE SALES REPRESENTATIVE WILL BE RESPONSIBLE FOR PROACTIVELY PURSUING NEW BUSINESS OPPORTUNITIES BOTH OUTSIDE AND WITHIN ECHO'S EXISTING CUSTOMER BASE. BASIC SALES SKILLS SUCH AS COLD-CALLING, APPOINTMENT SCHEDULING, MAINTAINING CLIENT PROSPECTS IN ECHO'S CRM DATABASE AND MANAGING A PROFITABLE SALES PIPELINE WOULD BE EXPECTED.

The job location is in Baltimore, Maryland, and candidates should send resumes to hloyd@echoeffect.com.