

## Key Customer Specialist Floater

Do you enjoy researching and negotiating? Are you familiar with the use of promotional products? Do you love working with people and supplying superb customer service and support? Are you looking for a position that is both challenging and rewarding? If this sounds like you, apply to join our team as a Key Customer Specialist today! Our Key Customer Specialist will create and maintain solid business relationships with assigned sales partners and their clients and plays a critical role in ensuring customer satisfaction.

### Responsibilities:

- Serve as the primary contact for an assigned number of our high-volume sales partners in the absence of their assigned KCS.
- Provide top quality service and support to our team of Independent Sales Representatives on all pre-sale's activities
- Provide creative selling ideas, current with trends in the industry
- Provide aggressive competitive pricing through research and negotiation
- Obtain quotes, and, when requested, prepare for presentation to client
- Perform order entry during peak times
- Perform order follow up on proofs with factories, sales partners, and/or customer
- Coordinate art proofing process

### Requirements:

- 2 or more years of progressively responsible customer service or sales or sales support experience, including the handling large accounts in a service or sales capacity
- Effective written and oral communication skills
- Strong organizational and problem-solving ability
- Strong computer skills
- Ability to meet deadlines, and work independently
- Promotional Products Industry experience preferred

### What is in it for you?

- Full benefits package
- Education reimbursement
- Profit sharing
- 401k (with a match!)
- Bonuses for industry certification

### Full Time Regular

M - F, 40 Hours weekly

This position is to service our customers on the east coast. Candidates from other states with promotional products experience are encouraged to apply if they are willing to work 8:00 – 5:00 PM EST.

Geiger is proud to be an equal opportunity and affirmative action employer.