

Alpha Signs and Displays is expanding for the 2020 season! Do you want to be part of one of the most reliable, customer service oriented promotional companies in the industry? Are you self motivated and driven by the opportunity to have unlimited earning potential? If so we are looking for you to join our team! We are currently looking for 1-2 experienced outside sales representatives with a proven track record in the promotional marketing industry to join our quickly growing company.

Alpha Signs and Displays currently services a large majority of the promotional marketing industry covering all of the United States and Canada, however the untouched potential for new and prospective clients is still growing.

What does an outside sales position mean for you?

- This position will require frequent traveling 80-90% will be travel (all expenses will be covered by company)
- When not on road you will report to the office to work on finding new prospective clients, events, etc (sales rep does not need to be local to NJ)
- Tradeshow knowledge preferred
- ASI,SAGE,PPAI knowledge

The right candidate will be a people person who can think outside of the box while providing top of the line customer service to our clients. We are looking for self-motivated, determined and focused talent, with professional sales experience, who embrace the challenges that come with responding to each customer's unique needs and desires quickly and effectively. Communication, presentation, design and negotiating skills are also an added plus for the right candidate.

Additional qualities of successful Outside Sales Rep include:

- Prior marketing and sales experience
- Must be ambitious and results oriented
- Ability to network and self-generate new clients
- This is a salary plus commission position. Experience will be rewarded.
- Driver's license, auto insurance, and vehicle required