

Kevin Doerr

Milwaukee, WI

53221

doerrkev@gmail.com • (414) 793-2383

WORK EXPERIENCE

Routine Lifestyle Apparel

June 2018 – Present

Buyer – Franklin, WI

- Managed inventory for Routine Lifestyle Apparel
- Collaborated with creative director to ensure brand mission of company was honored
- Maintained record of product performance to determine future purchases
- Confirmed purchase orders and made documented shipping arrangements
- Managed timelines and communication with overseas manufacturers

Complex Solutions, Inc.

June 2018 – Present

Promotional Product Account Executive – Franklin, WI

- Prospected and closed sales for promotional products and apparel, school spirit wear, team uniforms
- Confirmed purchase orders and made documented shipping arrangements
- Managed Accounts Receivable and Payable processes
- Negotiated blank garment, screen print, and embroidery pricing with various suppliers
- Built online order websites for customers

Staples, Inc.

February 2016 – May 2018

Promotional Product Account Executive – Wisconsin

- Prospected and closed sales for promotional products and apparel, school spirit wear, team uniforms
- Confirmed purchase orders and made documented shipping arrangements
- Managed Accounts Receivable and Payable processes
- Negotiated blank garment, screen print, and embroidery pricing with various suppliers
- Built online order websites for customers

Cary Francis Group

December 2013 – February 2016

Promotional Product Account Executive – Wisconsin

- Conducted Promotional Product sales via telephone and eCommerce to contracted clients (including John Deere, Goodyear)
- Confirmed purchase orders and made documented shipping arrangements
- Maintained assigned monthly sales goals

Kellogg Company

November 2010 – November 2013

Territory Sales Representative – Chicago, IL & Milwaukee, WI

- Maintained and grew sales of full Kellogg's catalog for assigned territory (10-15 grocery retailers)
- Maximized sales via share of shelf, display cases, and other in-store promotions

EDUCATION

University of Wisconsin – Milwaukee

Bachelor of Arts in Communications received August 2011

OTHER SKILLS

- Proficient in Word, Excel, PowerPoint, Adobe Illustrator, Photoshop, ESP, SAGE, Twitter, Instagram, Facebook

REFERENCES

Michael DeGrave • Former Owner • Routine Lifestyle Apparel & Complex Solutions, Inc. • (715) 216-1854

Phil Krempely • Former CEO • Cary Francis Group, Inc. • (847) 373-9514

Matt Innes • Promotional Product Account Manager • Staples • (913) 575-3505

Alan Seagraves • Former Senior Shoe Buyer • Kohl's • (262) 366-6004