

Inside Sales / Customer Service (Woodstock)

Do you love to sell? Could you sell ice to an Eskimo? Are you money motivated?
If you answered yes to any of these then read on!

We're a growing manufacturing company seeking an inside sales/customer service professional to help us continue to grow. We are looking for an organized, detail oriented, reliable and self-motivated individual. Must have the ability to multitask, communicate professionally with customers and thrive in a "team" environment.

We'd like to find a long-term employee who can grow and succeed with our company. The products we produce are promotional items for corporate marketing including Fortune 500 and sports marketing companies including products used for professional sporting and concert events.

Requirements:

- Minimum 2+ years sales experience
- Understanding and ability to use Excel, Word and Outlook
- Excellent communication skills, attitude and attention to detail
- Pleasant demeanor and attitude
- Willing and quick to learn
- Customer Service experience is a plus
- Ability to travel to attend trade shows

We offer:

- Competitive compensation + commission
- Paid training
- Full time hours, but may be flexible
- Salary plus commission
- Paid vacation and holidays
- Casual work environment

- Sales leads from associations and marketing campaigns

Responsibilities include but not limited to:

- Sales Customer Service & Support - working with customers via phone & email
- Outbound sales calls to solicit new customers
- Communication with production staff (bilingual (Spanish) a plus, but not necessary)
- Various administrative functions - filing, organizing, etc.
- Attend and work trade shows in Las Vegas, Atlantic City, Atlanta or Chicago