

## **Account Executive, Jr.**

Boundless is looking for a savvy promotional marketing professional for a full time role. This Jr. Account Executive role will be part of a stable and growing team which utilizes technology to streamline many of the infrastructure requirements to support a rapidly expanding promotional account team. The ideal candidate will have a desire to learn, a positive attitude, and be able to function in a fast-paced environment. This role will report to a Sales Managing Director.

### **Essential Functions**

- Customer service, directly interacting with client specific needs
- Understand the client's business objectives and branding requirements
- Understand Boundless business units, and processes, to watch for and evaluate new business opportunities
- Negotiate new terms and pricing with supplier partners
- Assess client needs and identify products and solutions
- Work with client to gather project details
- Enter and manage orders

### **Job Specifications**

- Bachelor's Degree and 2+ Years Account Management or industry specific experience
- Ability to always think strategically
- Creative, natural problem solver, with strong analytical skills
- Team-player and strong communicator, with proven ability to effectively collaborate with Supplier partners
- Self-motivated to meet project deadlines
- Demonstrated ability to prioritize and make independent judgments
- Quick learner with proven ability to learn new applications
- Basic knowledge of CRM Salesforce

### **Benefits & Perks**

- Medical, dental and vision insurance
- Paid vacation, sick, and personal time
- 401(k) with matching
- Discounted gym membership
- Community involvement and volunteering opportunities
- An abundance of cool SWAG
- Dog friendly offices!

**About Boundless**

Boundless is the first promotional marketing company to bring together the people, the process, and a unique technology platform to drive results with visibility and control. We unlock the creativity and collaboration in organizations, sparking lasting connections with the people they care about. The company works with over 10,000 buyers representing upwards of 3,000 companies. Headquartered in Austin, Texas, Boundless has locations throughout North America. For more information, visit [www.boundlessnetwork.com](http://www.boundlessnetwork.com).

At Boundless we welcome all applicants regardless of gender identity or expression, sexual orientation, race, religion, age, national origin, citizenship, pregnancy status, veteran status, or any other differences.