Sourcing Strategy

Intended for intermediate compliance programs

Ask the client/tell the supplier framework

**Ask the Client:**
- Product(s)
- Intended Audience (children?)
- Artwork
- Location of distribution
- Method of delivery
- Specific testing protocols

**Tell the Client:**
- Policies for high-risk product categories/locations of distribution
- Testing requirements and available documentation
- Additional testing needs, timeframes, and costs

**Tell the Supplier:**
- Product(s)
- Intended audience (children?)
- Artwork
- Location of distribution
- Method of delivery
- Specific testing protocols

**Ask the Supplier:**
- Certificates and testing documentation
- Testing requirements they view the product and location of distribution require

**Objective:**
Proactively collect, communicate, and verify testing for the products being sourced.

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