

## **Merchandiser**

ASL Global - Miami, FL

### **Competitive Salary**

### **Company Introduction**

Asian Sourcing Link is the world's leading supply chain management company for promotional products with over 25 years' experience. Our Head Office is based in Hong Kong and we have offices in 27 countries around the world with over 200 employees. We manage the supply chain for many of the world's leading brands ensuring that all products are produced to the highest quality and meets all safety/ethical standards. Through our extensive experience in the industry, we are seen as the global experts in supply chain management. ASL works with some of the leading corporations including Coca-Cola, Heineken, Adidas, Diageo, Mars and VISA.

### **Job Purpose**

To create long-term supply partnerships that ensure ASL has a factory database locally from which to source and develop products

### **Key responsibilities and accountabilities:**

- Generate and implement local sourcing partners for promotional product categories including plastics, metals, ceramics, tins, etc.
- Negotiating the best possible payment terms with factories, paying no deposit and no sample charges and having open account terms.
- Ensuring that all factories meet ASL's strict standards as detailed in the Code of Conduct for Manufacturers.
- Ensuring that the supplied products are in full compliance with the company's internal standards, the client's specific standards and the applicable laws, norms and regulations.
- Be responsible for innovating and developing new products for the various categories.
- Working closely with the factories on the production of goods to the highest standards.
- Working with the factories to work collaboratively on new product development.

### **Skills Required:**

- Experience in the promotional goods industry
- Excellent industry knowledge
- Experience in quality assurance and compliance
- Excellent oral and written communication skills
- First class, effective organisational skills
- A pro-active approach to managing projects
- Excellent negotiator
- A keen eye for detail and an understanding of budget restraints
- Ability to work under pressure whilst maintaining a cool outlook
- Ability to cope with pressure and work to tight deadlines
- A personable and professional character that will allow you to build rapport
- Excellent knowledge of MS Office particularly power point and excel

- Excellent problem solving ability
- Enthusiastic and passionate
- Good time-management skills

ASL are growing fast and have a great team in place. If the above sounds interesting and you feel you have the rights skills then please apply.

Job Type: Full-time

**Please send your resume to Lester Smart at [Lester.Smart@asglobal.com](mailto:Lester.Smart@asglobal.com)**